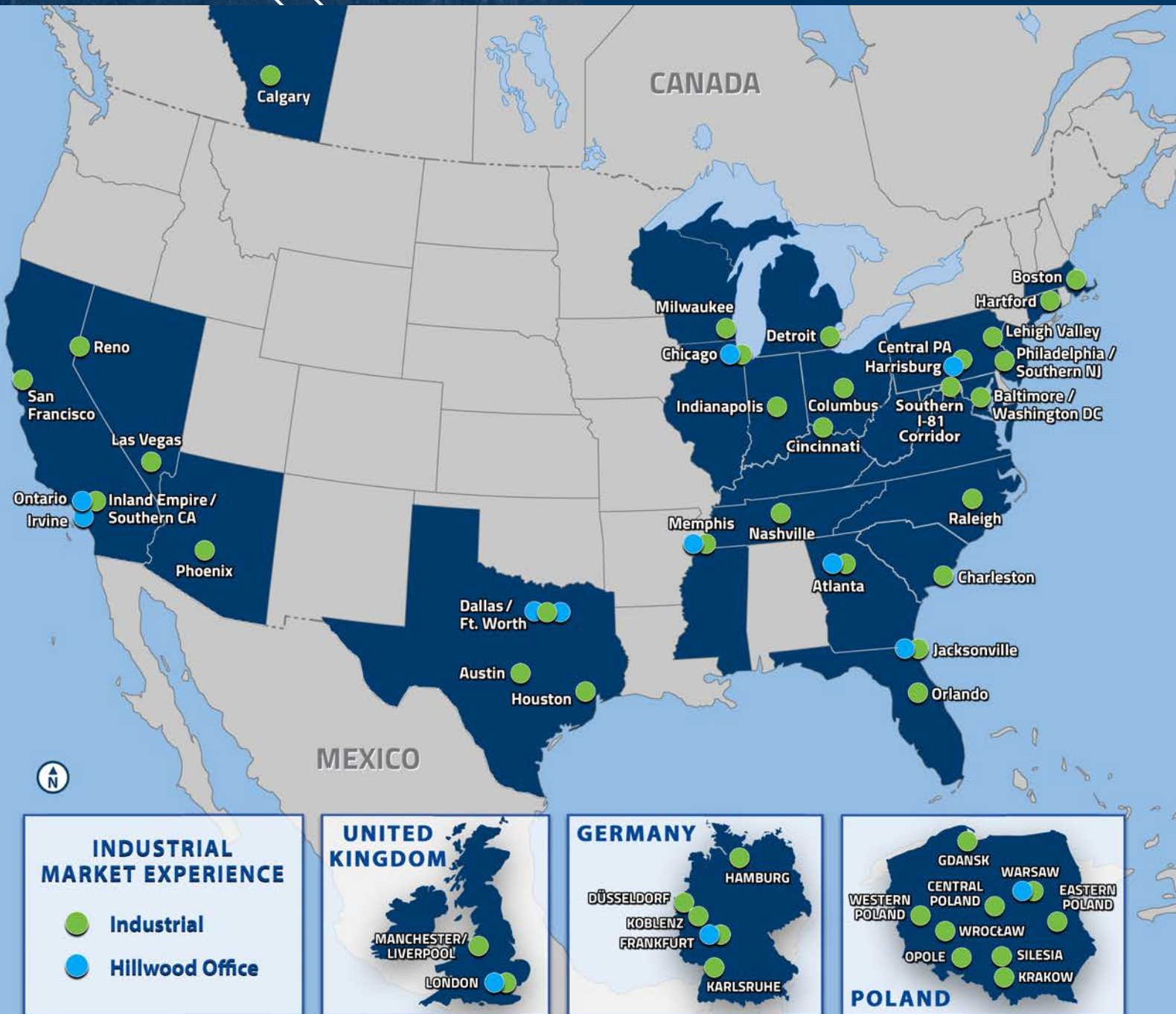


INDUSTRIAL MARKET EXPERIENCE

Hillwood, a Perot company, is a full-service industrial real estate developer, investor and advisor focusing on institutional-grade industrial properties. From acquisitions and joint ventures to development, property management and fund/asset management, Hillwood provides creative solutions for its customers and long-term value for its partners. Hillwood has experience in 45 markets across North America and Europe and has developed and acquired 164.2 million square feet (Q3-2018). For additional information, visit www.hillwood.com.



Company Facts:

- » Established in 1988
- » Privately owned by H. Ross Perot, Jr.
- » Headquartered in Dallas, Texas; 614 associates worldwide
- » Multidisciplinary real estate company with experience in 52 markets, 26 states and 6 countries

Industrial Facts:

- » Geographic scope – U.S.
 - 9 offices: Ontario and Irvine, CA; Jacksonville, FL; Atlanta, GA; Chicago, IL; Harrisburg, PA; Memphis, TN; Fort Worth and Dallas, TX
 - Experience in 28 markets: Arizona, California, Connecticut, Florida, Georgia, Illinois, Indiana, Kentucky, Maryland, Massachusetts, Michigan, Mississippi, Nevada, New Jersey, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, West Virginia and Wisconsin.
- » Geographic scope – International
 - 5 offices: London, England; Frankfurt, Germany; Senningerberg, Luxembourg; Warsaw, Poland and Amsterdam, Netherlands
 - Experience in 17 markets: Alberta, Canada; London and Manchester / Liverpool, England; Hamburg, Dusseldorf, Koblenz, Frankfurt, and Karlsruhe, Germany; Gdansk, Central, Eastern and Western Poland, Krakow, Opole, Silesia, Warsaw and Wroclaw, Poland

Hillwood Services:

- » Large scale land development
- » Public/private partnerships
- » Government relations
- » Site selection
- » Master planning
- » Acquisitions
- » Joint Venture investments
- » Leasing and brokerage
- » Construction services
- » Brownfield development/ remediation/reuse
- » Land management
- » Property management
- » Fund/asset management
- » Foreign Trade Zone Management



Industrial Experience Across Hillwood (Q3-2018)

164.2M SF – 45 Markets

1988 to Present:

- » 122M SF developed
- » 42.2M SF acquired
- » 127.9M SF leased

2018 Activity YTD:

- » 14.8M SF developed
- » 20.9M SF under construction
- » 993,179 SF acquired
- » 13.4M SF leased (new)
- » 64.5M SF owned/managed
- » 7,121 Acres owned /optioned
- » 88M SF for future development



Hillwood Offices

CALIFORNIA

901 Via Piemonte | Ste 175 | Ontario, CA 91764
909.382.0033 (o)

2855 Michelle Dr | Ste 180 | Irvine, CA 92606

ILLINOIS

9525 W. Bryn Mawr Ave | Ste 975 | Rosemont, IL 60018
847.233.6301 (o)

FLORIDA

6017 New World Ave | Ste 100 | Jacksonville, FL 32221
904.777.3675 (o)

GEORGIA

7000 Central Pkwy | Ste 970 | Atlanta, GA 30328
770.407.4760 (o)

TENNESSEE

6410 Poplar Ave | Ste 385 | Memphis, TN 38119
901.682.3914 (o)

TEXAS

3000 Turtle Creek Blvd | Dallas, TX 75219
972.201.2800 (o)

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817.224.6000 (o)

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717.232.0200 (o)

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49 69 7593 8681

LUXEMBOURG

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NETHERLANDS

11 Johannes Vermeerplein | 1071 DV Amsterdam

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